



A Regional Distributor with a National Presence

www.mmsmedical.com

MMS
A Medical Supply Company

who we are

MMS, A Medical Supply Company was founded in 1970 under the name of Midwest Medical Supply Company, Inc. and focused on the acute care market. The company goal of becoming the most customer driven healthcare provider is as important today, as it was over thirty years ago.

In 1996, the current owners purchased Midwest Medical Supply with locations in Missouri, Kansas and Guam. MMS worked to broaden the market share with the addition of sales and distribution coverage in the Texas region in 2001. With the 2002 acquisition of the Perigon Group, consisting of six locations, the Midwest umbrella expanded and began operating under the name of MMS, A Medical Supply Company. In 2003 Harris Hospital Supply out of the Chicago area was added. And, the most recent addition for MMS came in 2004 with a new distribution center in Louisiana.

MMS continues to provide medical supplies to acute care, long term care, pharmacies, physicians, home health care

agencies and the US government. Recent acquisitions have allowed MMS to expand into the hospice/dialysis markets as well as a retail catalog segment of the business. In 2003, MMS added an industrial business division as well as providing a redistribution service for major suppliers.

MMS prides itself in being a "Regional Distributor with a National Presence" allowing us to provide dedication and commitment to our customers along with a broad array of products. MMS has a nationwide team of sales professionals as well as distribution centers located in eleven major market areas to provide excellent supply chain management.

MMS has been our distributor of choice for the past ten years and we are extremely happy with the service we receive.

—Melanie Butler
Purchasing Supervisor
Paris Community Hospital



With all of the growth and change that MMS has experienced, there are many constants that keep us grounded, the most important being the MMS mission of pledging to conduct ourselves with honesty and integrity and to dedicate ourselves to our customers, our suppliers and to one another.

Benefits of a Full-Service National Distributor

Large Breadth of Products

- Over 750 Manufacturers Represented
- National Vendor Contracts
- Diversified - 12 Division Markets

Strategic Warehousing & Distribution

- Headquarters Centralized Location
- Storage for Bulk and LUM
- Technically-Advanced Picking Machinery
- 11 Distribution Centers

Next-Day Delivery Available

- MMS Trucks
- LTL Carriers
- UPS, Federal Express, USPS

Dependable and Flexible Service

- Local Account Managers
- Experienced Customer Service Representatives
- Top Management Easily Accessible

Operationally Efficient

- Flexible Terms with Approved Credit
- Customized Reporting & Information
- Medicare Part B Billing Available
- Customized Programs

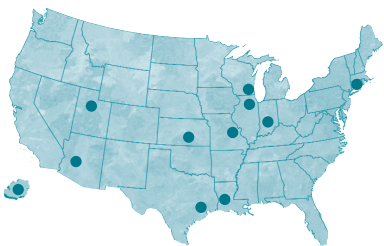
Easy Ordering Options

- Toll-Free Phone Numbers
- EDI Capabilities
- Internet On-Line Ordering

Relationships

- Industry Affiliations with HIDA & IMCO
- Regional and National Group Purchasing Organizations

Locations



Headquarters

13400 Lakefront Drive ■ Earth City, MO 63045
Phone: 314-291-2900 ■ Toll Free: 800-736-2115
Customer Service - T: 800-473-2332 F: 800-352-1778
Government - T: 800-488-7951 F: 800-811-3752
Home Care - T: 888-540-3232 F: 314-291-2998

Arizona

2229 East Magnolia St.
Phoenix, AZ 85034
Phone: 602-306-1722
Cust. Service: 800-777-2634
Fax: 602-306-1787

Connecticut

238 Prestige Park Rd.
East Hartford, CT 06108
Phone: 860-291-8080
Cust. Service: 800-633-7674
Fax: 860-291-8083

Guam

165-E Guerrero St.
Hannon Industrial Park
Tamuning, GU 96913
Cust. Service: 671-922-2700
Fax: 671-922-6967

Illinois

2545 S. 25th Ave.
Broadview, IL 60155
Phone: 708-344-3190
Cust. Service: 866-257-4388
Fax: 708-344-7134

Indiana

12336 Hancock St.
Carmel, IN 46032
Phone: 317-843-1661
Cust. Service: 800-843-8218
Fax: 317-575-3257

Kansas

1970 S. West St., Ste. 360
Wichita, KS 67213
Phone: 316-945-6941
Cust. Service: 800-473-2332
Fax: 316-616-0000

Louisiana

6565 Exchequer Dr., Ste. 160
Baton Rouge, LA 70809
Phone: 225-755-0662
Cust. Service: 800-473-2332
Fax: 225-755-0664

Texas

4655 Wright Rd., Ste. 250
Houston, TX 77477
Phone: 281-313-4711
Cust. Service: 800-473-2332
Fax: 281-313-4736

Utah

585 West 3900 South, Ste. 10
Salt Lake City, UT 84123
Phone: 801-266-3510
Cust. Service: 800-678-6660
Fax: 801-266-3568

Wisconsin

W223 N777 Saratoga Dr.
Waukesha, WI 53186
Phone: 262-549-5660
Cust. Service: 800-336-6001
Fax: 800-545-0065

divisional markets

In this ever changing healthcare landscape, our twelve distinct divisions “housed under one roof” represent an excellent opportunity for all of your needs to be met through a single source. But not just any source. Our size allows us to move quickly and creatively in proposing solutions, yet it provides strength in delivering them.

Acute Care

The “award winning” Acute Care Division provides standard bulk medical/surgical products, “just in time”, Distributor Managed Inventory (DMI), Point of Service Delivery, Low Unit of Measure Programs and “Direct” Manufacturer’s Review and Cost/Benefit Analysis. We also provide Custom Procedure Trays and Procedure Based Delivery Systems. We are an authorized supplier for the majority of the group purchasing organizations currently active in the market.

Dialysis

Syringes, needles, gauze, gowns, tapes, underpads, p.v.p., alcohol wipes, labels, on/off kits, paper products, scales, privacy screens, med carts, masks, gloves, hand care protocols, liners, shoe covers, basins, tissue and Renalin represent a sampling of products we provide through manufacturers such as: J&J, BD, Kendall, B.Braun, Allegiance and Minntech. We have 30 years experience in supplying the dialysis market throughout the United States and now in Guam. We offer you exceptional service and competitive prices.

Government

Over 15 years of experience in providing a full range of products to all federally funded medical installations including: US Military Facilities, Veterans Administration Facilities and Public Health Service locations throughout the world. DAPA and FSS contracts provide our customers with exceptional pricing and value.

Home Care

St. Louis Home Care Distributing offers one of the largest selections of home health care equipment and

supplies in bulk or low unit of measure to resellers of home health care related products through the Continental US. We feature respiratory therapy, pressure sore therapy/wound care, daily living aids, ambulatory aids, bathroom safety, incontinence, urological, ostomy products and orthopedic softgoods. Our team of home health care professionals has over 75 years of combined experience, and are ready to offer advice and assistance to help you obtain the products that fit your needs.

Hospice

Our Hospice specialists understand the hospice philosophy of care and have years of experience partnering with hospice organizations. Our comprehensive hospice supply program offers: budgeting tools, inventory management systems, product standardization, treatment protocol development and in-service training.

Industrial

This division focuses on critical production markets, dedication to helping our customers reach their goals, flexibility, national distribution excellence and our commitment to bring overall value to the market. We bring various products that are “housed under one roof” to your facility. By issuing one purchase order for all your supply needs, we can save you money! Products include Raw Materials and Ingredients, Media, Critical Packaging and Sterilization Supplies, Apparel, Gloves, Sanitation Products, Mats and Labels, Wipes and Swabs, Face Masks, Equipment/Stainless Steel, Disinfectants, Environmental Monitoring and more!

Long Term Care

The Long Term Care Division provides medical/surgical products and services to nursing homes, assisted living and home health agencies. Our representatives are “product experts” and their goal is to be the “first on your list” when selecting a company to provide multiple solutions in a clinically demanding arena.

Pharmacy

MMS takes pride in our ability to offer a wide assortment of pharmaceutical products including name brands and generics. We have a registered pharmacist on call to answer any questions you may have.

Primary Care & Lab

The sales force in the Primary Care Division provides standard medical/surgical products, pharmaceutical, capital equipment and non-medical office furnishings to individual physician practices, physician groups, clinics, labs and surgery centers. We sell CLIA waived and moderately complex instruments and reagents for point-of-care testing.

Redistribution

As a Master distributor, MMS facilitates reductions in manufacturers’ cost by creating supply chain efficiencies. Manufacturers enjoy reduced costs while our customers receive the same name brand products at comparative prices without the additional expenses and delays associated with reaching minimum order quantities.

Retail - American Ostomy Supply

Our retail division, known as American Ostomy Supply (AOS) is a direct-to-patient catalog source for ordering home care products that include: ostomy, nutrition supplements, wound and skin care, incontinence, urological, odor control, diabetic supplies and everyday hygiene essentials. AOS offers a wide variety of products from top vendors, ordering is easy and your products will arrive in discreet packaging within 24-48 hours. Medicare billing is available, there are no minimums and shipping is always free.

Specialty

The MMS Specialty Division has provided advanced technologies to the acute care marketplace, including integrated health networks, hospitals and surgery centers for over 30 years. Our representatives, skilled in the technical aspects of each product, provide services designed to improve both clinical and financial outcomes. The Specialty division serves Missouri, Illinois, Texas, Kansas, Nebraska, Oklahoma and Iowa.



Mission

To effectively serve all of the specialized and diverse needs of the medical community, while conducting ourselves with honesty and integrity. We dedicate ourselves to our customers, our suppliers and to one another, with one common goal in mind: *To effectively distribute products and services to the healthcare community.*

Vision

Our vision is to be the premier national distributor to the healthcare industry in the 12 markets we serve. We will achieve this goal through an ongoing commitment to innovation, quality and service. A balance of leadership and teamwork will serve as our foundation.

Commitment

- To provide seasoned account representatives and ongoing support.
- To offer quality products, service and training.
- To build partnerships of value for the present and future.
- To possess a broad working knowledge of all facets of this industry.
- To encourage high standards and loyalty in all relationships.
- To exceed your expectations!

