



For Immediate Release. Corporate contact: Leslie Baker, toll-free 800-585-8882,
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Arizona

Announcing Prime Vendor Contract with LIHPA

Connecticut

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Guam

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Indiana

Kansas

Louisiana

Missouri

New Jersey

New York

North Carolina

Texas

NEW ROCHELLE, NEW YORK – November 29, 2007. MMS – A Medical Supply Company announced their renewal as Prime Vendor to Long Island Hospital Purchasing Alliance. The contract naming MMS as the primary supplier of medical/surgical products and equipment to LIHPA is for an additional four years, through December, 2011. It is estimated that this contract represents over \$15,000,000 annually. LIHPA is a consortium of four leading independent Long Island Hospitals who joined together to combine their purchasing strength to reduce healthcare costs on Long Island.

Ron Bredow, Director of Materials Management for J.T. Mather, states that, “MMS has partnered with us since we formed the alliance to combine their supply chain expertise with our clinical expertise to reduce costs. They have initiated multiple projects that have generated substantial savings in each of our hospitals.”

Gina Marchese, Vice President, General Manager of MMS East Division, says, “We are proud to partner with such an outstanding and forward thinking organization. LIHPA mirrors our belief that the best results come from excellent communication and a mutual desire to do what is best for the Patient. It has been an exciting 10 year relationship and we are looking forward to continuing to improve together”.

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A Regional Distributor with a National Presence

About Long Island Hospital Purchasing Alliance: LIHPA

LIHPA is made up of John T. Mather Memorial Hospital, South Nassau Community Hospital, New Island Hospital and Winthrop University Hospital. Each of these facilities offers a full range of the highest quality in and out patient services to the communities they serve. Together they represent approximately 1,000 of Long Islands acute care beds. The charter of this Alliance is to share knowledge and efficiencies to deliver the best possible healthcare to Long Island – cost effectively.

About MMS

Founded in 1970, MMS, formerly Midwest Medical Supply, serves the specialized and diverse needs of the medical community with divisions dedicated to nursing homes, hospitals, physician practices, government facilities, specialty products, home care, hospice, pharmaceuticals as well as industrial business. Since the 2006 acquisition of the New York based hospital and extended care divisions, MMS is the largest independent regional healthcare distributor. MMS is headquartered in St. Louis, and is a Regional Distributor with a National Presence. MMS's Eastern Division is headquartered in New Rochelle, NY. MMS has distribution facilities in Phoenix, AZ; Hartford, CT; Plant City, FL; Tamuning, GU; Broadview, IL; Carmel, IN; Wichita, KS; Baton Rouge, LA; Secaucus, NJ; Houston, TX; and Salt Lake City, UT. For more information visit: www.mmsmedical.com

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