



For Immediate Release. Corporate contact: Judi Boc, 314-291-2900 x2239,
toll-free 800-736-2115 x2239, jboc@mmsmedical.com.

MMS Regional Sales Managers Become AMS Certified

ST. LOUIS, MISSOURI—July 15, 2005— MMS, one of the largest independent healthcare distributors, announced that all of their Sales Managers had passed the AMS Accreditation Exam, sponsored by the Health Industry Distributors Association (HIDA). The AMS-Accredited Salespeople include Tom Chambers, Director – Physician Sales; Kelly Hart, Director – Long Term Care; Rich Crowder, Director – Specialty Sales; Stan Swiecicki, Director – Government Sales; Billy Bindel – Hospice Regional Sales Manager; Brian Butterworth, Director – Texas Sales; Jim Beyer, Director – Kansas Sales; Paul Lutgen, Director – North Central Region Sales and Howard Meade, Director – Western Region Sales.

AMS professionals study a 13-course program and pass an industry examination to prove that they understand the healthcare industry and have the skills and expertise to provide excellent service and advice to their customers. The training materials used in the AMS program are developed by the HIDA Educational Foundation, which is dedicated to enhancing the healthcare supply chain and contributing to quality patient care through education and research.

“MMS holds sales training in high regard and is very pleased with all of our Regional Sales Managers for passing the AMS Exam,” said Mike Neubauer, Senior Vice President - Sales/Marketing, MMS.

Arizona
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13400 Lakefront Drive
Earth City, MO 63045
t: 314-291-2900
800-736-2115
f: 314-291-0206
www.mmsmedical.com

A Regional Distributor with a National Presence

About MMS

Founded in 1970, MMS, formerly Midwest Medical Supply, is one of the largest independent regional healthcare distributors with a national presence. The company serves all of the specialized and diverse needs of the medical community with divisions dedicated to nursing homes, hospitals, physician practices, government facilities, specialty products, home care, pharmaceuticals and industrial business. The company is headquartered in St. Louis, Missouri with distribution facilities in Phoenix, AZ; Hartford, CT; Broadview, IL; Carmel, IN; Wichita, KS; Baton Rouge, LA; Houston, TX; Salt Lake City, UT; Waukesha, WI and Tamuning, GU. For more information visit: www.mmsmedical.com.

About HIDA

The Health Industry Distributors Association (HIDA) is the international trade association representing medical products distributors. Since 1902, HIDA has provided leadership in the healthcare distribution industry. Membership in HIDA provides a wide range of resources and relationships that will help a company perform profitably within today's complex healthcare supply chain. HIDA members have the benefit of breaking legislative information, the latest in industry research, access to unsurpassed networking opportunities to expand business contacts, and a connection to education programs designed for employee retention, performance, and profitability. For information visit: www.hida.org.

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